PPP Loan Forgiveness and Tax Considerations

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A Brief History of Coronavirus Relief Time

- 3/18/2020 Families First Coronavirus Response Act, P.L. 116-127
- 3/27/2020 Coronavirus Aid, Relief, and Economic Security ("CARES") Act, P.L. 116-136
- 6/5/2020 Paycheck Protection Program Flexibility ("PPPFA") Act, P.L. 116-142
- HEROS Act, passed House 5/15/2020, H.R. 6800
- HEALS Act, introduced to Senate 7/27/2020
- 8/8/2020 Executive Order Deferring Payroll Taxes
- 11/19/2020 Rev. Rul. 2020-27
- 12/1/2020 Bipartisan additional stimulus legislation proposed



Agenda

- PPP loans generally
- PPP loan forgiveness
- PPP enforcement issues
- Tax issues for PPP loans
- Proposed stimulus legislation
- Questions



PPP Loans Generally

PPP Loans Generally

- Applications closed August 8th
- Amount of loan: 2.5x your average payroll costs
 - Wages, self-employed income, healthcare costs (for employees), retirement contributions (for employees and employee/owners of C-corps)
- PPP money may be spent over 24 weeks
- 60% must be spent on payroll but no cliff (pro rata reduction of forgiveness)
- Can use to refinance EIDL loans
- 6/26/2020 Updated guidance released (if program reopens changes are likely)



PPP Loan Forgiveness

Summary

- Form of Application
 - Long form SBA Form 3508
 - Short form SBA Form 3508EZ
- Loan forgiveness process (Forgiveness IFR, Forgiveness FAQ, Appeals IFR)
- Clarification of issues
 - Covered Period vs. Alternative Payroll Covered Period for computing payroll costs and forgiveness
 - "Payroll costs paid" and "payroll costs incurred"
 - Loan forgiveness if 60% payroll cost test is not met
 - PPP Schedule A computation of FTE and payroll rate reductions
 - Definition of Full-Time Equivalent Employee
 - Definition of Cash and Non-Cash Compensation
 - Exceptions to FTE reduction and safe harbor
- Good faith certifications and potential legal implications for lender and borrowers
- Key unresolved issues



PPP Loan Forgiveness Application

- On May 15th, the SBA issued its Loan Forgiveness Application (the "Application").
- On June 16th the application was revised and a "short form" application was provided.
- Borrowers complete the form and attach documentation to the bank that lent
 them PPP funds
- Lenders will review and certify accuracy of form and documentation. Lenders initials and signature required.
- The SBA will "review" loans in excess of \$2 million (PPP FAQ 46)
- On May 22nd, the SBA released 2 additional interim final rules concerning:
 - PPP loan forgiveness ("Forgiveness IFR")
 - SBA loan forgiveness review procedures ("Procedure IFR")
- On August 11, 2020, the SBA issued additional guidance:
 - FAQs regarding loan forgiveness ("Forgiveness FAQ")
 - Interim Final Rule on Appeals of SBA Loan Review Decisions Under the PPP ("Appeal IFR")



Process for Obtaining Loan Forgiveness

- Borrower to submit SBA Form 3508 or 3508-EZ the loan forgiveness forms
- Banks are generally using on-line portals. Some want paper.
- Borrowers have 10 months to submit forgiveness application from when they spent the money.
 - Don't submit too early! Rules will likely change.
- Lender has 60 days to review and submit to SBA with a reimbursement application
- SBA then has 90 days to review the lender's submission and issue reimbursement
- The SBA may retroactively determine that a borrower was not eligible for a PPP loan ("for example, because the borrower lacked an adequate basis for the certifications it made in its PPP application.")
 6/22/2020 Interim Final Rule at 8.



Deferral Period and Forgiveness

- Borrowers can apply for forgiveness anytime after they have used all of the loan proceeds (including before the end of the covered period)
- If you apply for forgiveness before the end of the covered period (be it 8 or 24 weeks) you must still account for additional FTE/wage reduction for the entire covered period
 - Thus, if you apply before the end of the covered period and later reduce FTEs/wages you will not be able to take advantage of FTE/wage restoration safe harbor
 - The open question is if you can *further* reduce FTEs/wages after the forgiveness application is filed and if that would effect forgiveness (for example, reducing salary that was reduced below the 25% threshold even further)
- Borrowers decide whether to use the 8 or 24 week period when they submit the forgiveness application
- Borrower must apply for forgiveness within 10 months after the last day of the covered period, or the loan cannot be forgiven



Loan Forgiveness Process

- If forgiveness is denied, the loan must be repaid over the 2 or 5-year period from the time the loan was approved.
- The Appeal IFR establishes an administrative review process and access to federal courts for appeals of PPP forgiveness decisions (discussed in detail later)



Length of the "Covered Period"

- The covered period was the 24 (or 8) weeks from the day the bank deposited PPP loan proceeds in borrower's account
- For pre-June 5th Borrowers, the Borrower can elect either.
- The Application's definition of "Covered Period" provides flexibility:
- <u>Option 1</u>: Covered Period means: the 24 weeks (or 168 days) from deposit.
- <u>Option 2 (</u>Alternative Payroll Covered Period) means: For borrowers with bi-weekly payrolls, the 24 weeks (or 168 days) commences on the first day of the pay period that begins after the PPP loan is deposited in their account.
 - For example, if the loan proceeds are deposited on Monday, April 20th, and the first pay period after that date commences Monday April 27th, the 24 week period runs from April 27th to June 28th.
 - Borrower must make this election on the forgiveness form
 - The election only applies to payroll items. Non-payroll items must abide by the 24 weeks from date of deposit rule.



Compliance with Covered Period

- Per the Forgiveness FAQs, the Covered Period may not extend past December 31, 2020
- Thus, funds that are advanced after July 16, 2020 must be spent in less than 24 weeks.
- For example, if a PPP is funded on August 14th, the borrower has 19 weeks and 6 days to spend the money.



Payroll Costs: Meaning of "Paid and Incurred"

- Payroll costs incurred but not paid during the last pay period of the Covered Pay Period or Alternative Payroll Covered Period are eligible for forgiveness if paid on or before the next regular payroll date.
- Eliminates need to schedule a special payroll to be paid on day 168 of the applicable covered period.
- Count payroll costs that were both paid and incurred once.
- Keep good records, this will be an audit/review point for banks.



Three Types of "Payroll Costs" (line 1)

- Cash compensation
 - Gross salary, wages, tips, commission, hazard pay, etc.
 - Paid leave (other than FFCRA leave)
 - Separation pay
- Employee Benefits
 - Healthcare benefits paid by employer only
 - Retirement benefits
 - State and local tax payments assessed on compensation
- Owner Compensation
 - Owner-employees
 - Self-employed
 - General partners

** Forgiveness does not include payments that are accelerated other than as allowed under the various rules (e.g. certain payments made in the ordinary billing cycle)



Payment of Bonuses in Excess of Regular Payroll

- Nothing in the Application specifically addresses increasing compensation during the Covered Period
- Compensation paid to any employee (or owner) during the Covered Period cannot exceed \$20,833 (or \$15,385 for 8 week period).
- Increases in owner compensation are likely to be scrutinized
- The Forgiveness FAQ specifically allows "bonuses" as a covered payroll cost. (Subject to the \$100,000 cap.)



Forgiveness FAQ - Owner compensation caps :

- For C Corps: 2.5/12ths of 2019 cash compensation, employer health care contributions, 2.5/12ths of employer retirement contributions
- For S-Corps: 2.5/12ths of 2019 cash compensation, employer retirement contributions (capped at 2.5/12 of the employer retirement contribution)
 - For +2% owners, no forgiveness for healthcare contributions
- For Sched. C or GPs: 2.5/12ths of 2019 cash compensation. Also applies to LLC members where LLC is taxed as a partnership



Payments to Owners/Self-Employed

- Amount capped at \$20,833 (\$100,000/12 months x 2.5 months)
- Amounts paid to owner-employees are excluded from calculation of FTE or salary reduction calculations.
- "Owner" is still not a defined term.
- Under the Forgiveness IFR, 92.35% of Section 179 depreciation is excluded for purposes of calculating net business income (this reflects the inclusion of selfemployment tax on Form 1040 Schedule SE, Section A line 4).
- Rules for defining who is an "owner" may depend on state laws
 - For example, in community property states, are both spouses treated as owners if the business is treated as community property?



Non-Payroll Costs: Meaning of "Paid and Incurred"

- Costs must have commenced prior to 2/15/2020
- Payments incurred during the 24 weeks must be paid prior to the next regularly scheduled due date for the bill (even if paid outside the 24week period)
- Costs can only be paid/incurred once
 - A prepayment of a bill is not eligible
 - A bill incurred before the covered period and paid during the covered period would be eligible
- Transportation costs seemed to be allowable as expenses (per Application)
- Forgiveness FAQ appears to clarify that the application is referring to "transportation utility" costs are considered a utility payment and thus forgivable. This still doesn't make sense.
- Forgiveness IFR Q.4(b): Prepayments of mortgage interest is not permitted
- Not forgivable: interest on unsecured debts (e.g. credit card interest)



The 60% Rule is Not a Bar to Loan Forgiveness

- The 60/40 rule is not a total bar to forgiveness if it is not met.
- If <60% of loan proceeds are used for eligible payroll costs, i.e. if 50% of loan proceeds were used for eligible payroll costs, seek forgiveness of that 50%. However, eligible nonpayroll costs cannot exceed 40% of the total forgiveness



Defining FTEs

- 2 options in calculating FTE:
 - <u>Option 1:</u> Average full-time equivalency (FTE) is the average number of hours paid per week divided by 40 (rounded to nearest tenth), with the maximum for each employee capped at 1
 - <u>Option 2</u>: Borrower may elect to assign a 1.0 for employees who work 40 hours/week or more and 0.5 for employees who work less than 40 hours/week
- Forgiveness IFR Q.5(d) provides further explanation.



Borrow Not Penalized for FTE Refusing to Return to Work

Borrower does not have to reduce FTE if borrower shows:

- Good faith written offer to rehire that was rejected by employee (PPP FAQ 40);
- Employee was fired for cause (PPP FAQ 40);
- Employee voluntarily resigned (PPP FAQ 40);
- Employee voluntarily requested (in writing) and received a reduction in their hours (PPP FAQ 40);
- Inability to rehire similarly qualified individuals (Forgiveness FAQ); or
- Inability to operate at the same capacity during Covered Period (Application p. 5)



FTE Re-Hire Safe Harbor

- No loan forgiveness reduction as long as FTEs are rehired by December 312st.
 - Note, funds must still be expended during Covered Period
 - 40% cap on non-payroll expenses still applies
- Borrower must restore FTEs to February 15th level.
- No relief if employer reduced employees before February 15th.



Forgiveness IFR Q.5(f) explains what happens when FTEs are not restored and salary is reduced by more than 25%

- Nothing in the CARES Act specifically addresses this
- Wage reduction applies *only* to the part of reduced wage that is *not* also attributable to FTE reduction
- <u>Example:</u> If an employees hours are cut to ½ time, but their hour rate remained the same, there is no wage reduction. *But*, if the employees wages were also reduced by ½ the wage reduction forgiveness limitations would be applicable.
- Forgiveness FAQ provides more examples.
- If restoration occurs before December 31, 2020, no forgiveness reduction
- Increases in compensation need not be referenced on Schedule A to the forgiveness application (Forgiveness FAQ)



Wild Cards

Instructions differ between 6/20 and 10/20

- No "Schedule A" on 10/20 revision no requirement to send calculations to lender
- No list of FTE safe-harbors these were statutory, so does this mean they no longer exist?

FTE Reduction Safe Harbors

Two separate safe harbors exempt certain borrowers from any loan forgiveness reduction based on a reduction in FTE employee levels:

- The Borrower is exempt from the reduction in loan forgiveness based on a reduction in FTE employees described above if the Borrower, in good faith, is able to document that it was unable to operate between February 15, 2020, and the end of the Covered Period at the same level of business activity as before February 15, 2020, due to compliance with requirements established or guidance issued between March 1, 2020 and December 31, 2020, by the Secretary of Health and Human Services, the Director of the Centers for Disease Control and Prevention, or the Occupational Safety and Health Administration, related to the maintenance of standards for sanitation, social distancing, or any other worker or customer safety requirement related to COVID-19.
- 2. The Borrower is exempt from the reduction in loan forgiveness based on a reduction in FTE employees described above if both of the following conditions are met: (a) the Borrower reduced its FTE employee levels in the period beginning February 15, 2020, and ending April 26, 2020; and (b) the Borrower then restored its FTE employee levels by not later than December 31, 2020 to its FTE employee levels in the Borrower's pay period that included February 15, 2020.



Documentation to be Provided for Forgiveness

To Verify Payroll

- Bank account statements or payroll service provider reports
 to verify cash compensation
- Tax forms (i.e. Forms 941, state wage reporting and unemployment insurance tax filings) for the Covered Period
- Receipts, cancelled checks, account statements verifying employer benefit contributions for health insurance and retirement plans



Documentation to be Provided for Forgiveness

To Verify FTEs (Application line 11, Sched. A)

- Information showing the average number of FTEs between 2/15/2019 and 6/30/2019
- Information showing the average number of FTEs between 1/1/2020 and 2/29/2020
- Or, seasonal employers may also use: average number of FTEs for any 12 week period between 5/1/2019 and 9/15/2019



Documentation to be Provided for Forgiveness

To Verify Non-Payroll Costs

- Verify existence of all nonpayroll eligible payments and that they were paid.
 - Cancelled checks, ACH/wire confirmation, credit card statements, etc.
 - Invoices, bills, etc.
 - What you would need to justify the expense for an IRS audit!
- For Mortgages: Loan agreement and amortization schedules.
- For Leases: Lease agreement.
- For Utilities: February 2020 bill



PPP Loans: Good Faith Certification

Borrower Must Certify That:

- Request for forgiveness is as to funds were knowingly used for authorized purposes
- Confirms that borrower acknowledges civil and criminal liability for seeking forgiveness of unauthorized amounts
- The Application is accurate
- Submission to lender of required verification docs.
- The Application is correct in all "material" respects (The Application cites USC codes and defines fines and imprisonment time frames if there is a false statement held to be knowingly made (i.e. fraud)).
- Tax documents given to lender are the same as those provided to the IRS
 - Lender can share tax documents with the IRS
- That SBA may request additional information and Borrower's failure to provide it may result in denial of Ioan forgiveness.
- SBA has authority to direct lender to disapprove loan forgiveness



Form of Application

PPP loan forgiveness calculation form and instructions

- Includes Lines 1-11 to calculate forgiveness
- Requires that numbers be entered from PPP Schedule A
- Schedule A is where forgiveness amount is computed
- Check the box if loan greater than \$2 million (together with affiliates).
 - Per PPP FAQ 46, this means the loan is subject to SBA review
 - Practically speaking, it is unclear how the SBA will have the resources to review the number of applications at issue
- Certain documents *must* be included with the application
- Other documents need not be submitted by the borrower, must be retained
- Borrower is required to maintain records for 6 years



Form of Application

PPP Schedule A (no longer required, but helpful)

- Summarizes data that is calculated on supporting worksheets
- Worksheets calculate
 - Table 1: Under \$100,000 employee compensation
 - Table 2: Over \$100,000 employee compensation
- Worksheet for FTE reduction and safe harbor
- For tipped employees: Per Forgiveness IFR, the borrower (employer) needs to keep some record of tips, including for cash and "cash equivalents" (unclear what this means)



Which Form to Use if no Employees?

Forgiveness FAQ

- "Sole proprietors, independent contractors, and selfemployed individuals who had no employees at the time of the PPP loan application and did not include any employee salaries in the computation of average monthly payroll in the Borrower Application Form automatically qualify to use the Loan Forgiveness Application Form 3508EZ or lender equivalent and should complete that application."
- Use the short form



Payroll Costs and The Covered Period: Owner Compensation

- Generally
 - If 8 weeks: 8/52nds of 2019 cash compensation
 - If 24 weeks: 2.5/12ths of 2019 cash compensation
- C-Corporations
 - Payroll costs include: salary, employer retirement and healthcare contributions
- S-Corporations
 - Payroll costs include employer retirement contributions
 - Payroll costs do not include healthcare insurance contributions
- Partnerships, LLCs
 - Payroll costs include: net earnings from self-employment x 0.9235
 <u>divided by</u> either: 8/52 or 2.5/12
 - Payroll costs do not include retirement or health insurance contributions
 - Max. forgivable compensation to owners is \$20,833



Payroll Costs and The Covered Period

- Payroll costs "paid or incurred" during the covered period are eligible for forgiveness, as well as up to 40% of non-payroll costs
- The covered period starts the day the loan proceeds are deposited
- Payroll costs are considered paid on the day paychecks are distributed or an electronic payment is initiated
- Borrowers don't have to change their payroll cycle to obtain forgiveness
 - Even if payroll costs are incurred after the end of the covered period, as long as paid during the regular payroll cycle they are forgivable



Non-Payroll Costs

- Non-payroll costs that are incurred during the covered period are forgivable (not to exceed 40% of the loan amount)
- If payments are made pursuant to a regular billing cycle, if the payment is made after the end of the covered period, it is still forgivable
- <u>Example:</u> Borrower receives its electric bill monthly on the 20th. The loan was advanced on May 1st and the borrower elects the 24 week period. The "covered period" ends October 16th. Even though the electric bill is received after the end of the covered period, it is for costs incurred during the covered period and will be a forgivable expense
- The Alternative Payroll Covered Period (discuss below) does not apply to non-payroll costs



Reduction of Loan Forgiveness

- FTEs/wages now must be replaced by December 31, 2020
 - It appears restoration can be on December 30th with no ramifications
- Borrowers will not have forgiveness reduced if they cannot rehire FTEs because:
 - FTEs quit or refuse to return to work you must document their refusal to return to work in writing to comply with record keeping requirements
 - Borrowers are required to inform state authorities of a refusal to return to work
 - A documented inability to rehire "similarly qualified" FTEs
 - A documented inability to return to the same business level as before 2/15/2020 due to compliance with health and safety guidelines
 - For example: a restaurant that can only have 50% capacity



Loan Forgiveness Process for Lenders

- Must ensure forgiveness application is complete and all data is supported as required
- Must perform at least a "minimal review of calculations" and supporting documents, including third-party payroll processing information
- If the payroll in not well documented or not processed by a recognized third-party processor, more diligence will need to be undertaken (i.e. obtain cancelled checks, etc.)
- If the lender finds errors or missing information, it should inform the borrower of its errors and attempt to get a correct and complete application
- It is the borrower's responsibility to provide accurate information and the lender may reasonably rely on borrower
- The SBA began accepting forgiveness applications August 10th
- Not covering the lender-side process for working with the SBA



Loan Forgiveness Denial

- When a lender recommends **denial** of a forgiveness application (in whole or part), it must provide the SBA with: (a) the forgiveness application form, (b) confirm the accuracy of information in the forgiveness application, (c) proof that borrower has been notified, and (d) basis for the denial.
- The borrower has 30 days to protest the denial.
- The SBA is not required to review the denial and has 5 days to determine whether to deny review.
- If the SBA accepts review, it has 90 days to render a decision
- "SBA may review any PPP loan or any size at any time at its discretion." (SBA Procedural Notice, 7/23/2020.)



Rules for Refinancing EIDL Loan

- An EIDL loan cannot be refinanced with a PPP loan if funds were received (a) before 1/31/2020 or (b) after 4/3/2020
- A borrower is *not* required to use PPP loan funds to refinance EIDL loans if: (a) the EIDL loan was received between 1/31/2020 and 4/3/2020 and (b) the EIDL loan proceeds were used for purposes *other than* to fund payroll costs
- A borrower *must* use PPP loan funds to refinance an EIDL loan when: (a) the EIDL loan was received between 1/31/2020 and 4/3/2020 and (b) the EIDL loan proceeds were used to fund payroll costs



Completing Form 3508, 3508EZ, and 3508S

Which form to use?

When to Use 3508EZ

- If you are sole proprietor or an independent contractor; or
- If your business did not reduce FTEs or wages more than 25% during the covered period; or
- If your business did not reduce wages more than 25% but could not maintain FTEs due to compliance with governmental COVID-19 orders effecting normal operations
- Advantage: 2 pages much simpler
- Otherwise use the long form

When to Use 3508S

- Your PPP loan was \$50,000 or less
- The loan will be automatically forgiven



Completing the Form 3508 (Long Form)

When to Use

- Business has reduced FTEs or wages more than 25%
- Business used more than 40% of loan for non-payroll costs

Form and Instructions

- Contains a worksheet for calculating wage reduction
 - Safe harbors still apply: (1) employee refuses to return to work and refusal is documented, (2) COVID-19 prevented "regular" operations due to governmental action, or (3) restoration of FTEs/wages by 12/31/2020
- FTE reduction calculation:
 - FTEs are those working 40+ hours/week assigned a value of 1.0
 - If an FTE is reduced (and not restored), they get a value of 0.0
 - If FTEs are >0.75, pro rata forgiveness reduction





Paycheck Protection Program PPP Loan Forgiveness Application Form 3508EZ

OMB Control No. 3245-0407 Expiration Date: 10/31/2020

PPP LOAN FORGIVENESS APPLICATION FORM 3508EZ INSTRUCTIONS FOR BORROWERS

Checklist for Using SBA Form 3508EZ

You (the Borrower) can apply for forgiveness of your Paycheck Protection Program (PPP) loan using this SBA Form 3508EZ if you can check at least one of the three boxes below. Do not submit this Checklist with your SBA Form 3508EZ.

□ The Borrower is a self-employed individual, independent contractor, or sole proprietor who had no employees at the time of the PPP loan application and did not include any employee salaries in the computation of average monthly payroll in the Borrower Application Form (SBA Form 2483).

□ The Borrower did not reduce annual salary or hourly wages of any employee by more than 25 percent during the Covered Period or the Alternative Payroll Covered Period (as defined below) compared to the period between January 1, 2020 and March 31, 2020 (for purposes of this statement, "employees" means only those employees that did not receive, during any single period during 2019, wages or salary at an annualized rate of pay in an amount more than \$100,000);

AND

The Borrower did not reduce the number of employees or the average paid hours of employees between January 1, 2020 and the end of the Covered Period. (Ignore reductions that arose from an inability to rehire individuals who were employees on February 15, 2020 if the Borrower was unable to hire similarly qualified employees for unfilled positions on or before December 31, 2020. Also ignore reductions in an employee's hours that the Borrower offered to restore and the employee refused. See <u>85 FR 33004</u>, 33007 (June 1, 2020) for more details.

□ The Borrower did not reduce annual salary or hourly wages of any employee by more than 25 percent during the Covered Period or the Alternative Payroll Covered Period (as defined below) compared to the period between January 1, 2020 and March 31, 2020 (for purposes of this statement, "employees" means only those employees that did not receive, during any single period during 2019, wages or salary at an annualized rate of pay in an amount more than \$100,000);

AND

The Borrower was unable to operate during the Covered Period at the same level of business activity as before February 15, 2020, due to compliance with requirements established or guidance issued between March 1, 2020 and December 31, 2020 by the Secretary of Health and Human Services, the Director of the Centers for Disease Control and Prevention, or the Occupational Safety and Health Administration, related to the maintenance of standards of sanitation, social distancing, or any other work or customer safety requirement related to COVID-19.

If you can check at least one of the three boxes above, complete this SBA Form 3508EZ in accordance with the instructions below, and submit it to your Lender (or the Lender that is servicing your loan). Borrowers may also complete this application electronically through their Lender. If you are unable to check one of the boxes above, you cannot use SBA Form 3508EZ and instead you must apply for forgiveness of your PPP loan using SBA Form 3508.



Line 1: Enter total eligible payroll costs incurred or paid during the Covered Period or the Alternative Payroll Covered Period. To calculate these costs, sum the following:

Cash Compensation: The sum of gross salary, gross wages, gross tips, gross commissions, paid leave (vacation, family, medical or sick leave, not including leave covered by the Families First Coronavirus Response Act), and allowances for dismissal or separation paid or incurred during the Covered Period or the Alternative Payroll Covered Period. For each individual employee, the total amount of cash compensation eligible for forgiveness may not exceed an annual salary of \$100,000, as prorated for the Covered Period. For an 8-week Covered Period, that total is \$15,385. For a 24-week Covered Period, that total is \$46,154 for purposes of this 3508EZ. You can only include compensation of employees who were employed by the Borrower at any point during the Covered Period or Alternative Payroll Covered Period and whose principal place of residence is in the United States.

Employee Benefits: The total amount paid by the Borrower for:

- Employer contributions for employee health insurance, including employer contributions to a self-insured, employer-sponsored group health plan, but excluding any pre-tax or after-tax contributions by employees. Do not add employer health insurance contributions made on behalf of a self-employed individual, general partners, or owner-employees of an S-corporation, because such payments are already included in their compensation.
- Employer contributions to employee retirement plans, excluding any pre-tax or after-tax contributions by employees. Do not add employer retirement contributions made on behalf of a self-employed individual or general partners, because such payments are already included in their compensation, and contributions on behalf of owneremployees are capped at 2.5 months' worth of the 2019 contribution amount.
- Employer state and local taxes paid by the borrower and assessed on employee compensation (e.g., state unemployment insurance tax), excluding any taxes withheld from employee earnings.

Owner Compensation: Enter any amounts paid to owners (owner-employees, a self-employed individual, or general partners). For a 24-week Covered Period, this amount is capped at \$20,833 (the 2.5-month equivalent of \$100,000 per year) for each individual or the 2.5-month equivalent of their applicable compensation in 2019, whichever is lower. For an 8-week Covered Period, this amount is capped at \$/52 of 2019 compensation (up to \$15,385).



Step 1. Determine if pay was reduced more than 25%.

- a. Enter average annual salary or hourly wage during Covered Period or Alternative Payroll Covered Period:
- b. Enter average annual salary or hourly wage between January 1, 2020 and March 31, 2020:
- Divide the value entered in 1.a. by 1.b.:______.
 If 1.c. is 0.75 or more, enter zero in the column above box 3 for that employee; otherwise proceed to Step 2.

Step 2. Determine if the Salary/Hourly Wage Reduction Safe Harbor is met.

- a. Enter the annual salary or hourly wage as of February 15, 2020:
- b. Enter the average annual salary or hourly wage between February 15, 2020 and April 26, 2020:

If 2.b. is equal to or greater than 2.a., skip to Step 3. Otherwise, proceed to 2.c.

c. Enter the average annual salary or hourly wage as of the earlier of December 31, 2020 and the date this applicatic is submitted: ______.

If 2.c. is equal to or greater than 2.a., the Salary/Hourly Wage Reduction Safe Harbor has been met – enter zero in the column above box 3 for that employee. Otherwise proceed to Step 3.

Step 3. Determine the Salary/Hourly Wage Reduction.

- Multiply the amount entered in 1.b. by 0.75: ______.
- b. Subtract the amount entered in 1.a. from 3.a.:

If the employee is an hourly worker, compute the total dollar amount of the reduction that exceeds 25% as follows:

- c. Enter the average number of hours worked per week between January 1, 2020 and March 31, 2020:
- Multiply the amount entered in 3.b. by the amount entered in 3.c._____. Multiply this amount by 24 (if Borrower is using a 24-week Covered Period) or 8 (if Borrower is using an 8-week Covered Period): ______. Enter this value in the column above box 3 for that employee.

If the employee is a salaried worker, compute the total dollar amount of the reduction that exceeds 25% as follows:

Multiply the amount entered in 3.b. by 24 (if Borrower is using a 24-week Covered Period) or 8 (if Borrower is using an 8-week Covered Period):______. Divide this amount by 52:______.
 Enter this value in the column above box 3 for that employee.



Calculating Forgiveness Reduction Due to Wage Reduction of More than 25%

<u>Example</u>

- Prior to the February 15th Eric's Café had average monthly wages of \$250,000 (\$3,000,000 annually)
- Due to COVID Eric's Café reduced its monthly payroll to \$100,000/month as it was only able to do take-out and delivery (\$1,200,000 annually)
- On May 5th, Eric's Café applied for and received a \$625,000 PPP loan
- To date, Eric's Café has not restored wages



Step 1. Determine if pay was reduced more than 25%.

- a. Enter average annual salary or hourly wage during Covered Period or Alternative Payroll Covered Period: **\$50,000**
- b. Enter average annual salary or hourly wage between January 1, 2020 and March 31, 2020: **\$75,000**
- c. Divide the value entered in 1.a. by 1.b.: 0.67
- If 1.c. is 0.75 or more, enter zero in the column above box 3 for that employee; otherwise proceed to Step 2.



Step 2. Determine if the Salary/Hourly Wage Reduction Safe Harbor is met.

- a. Enter the annual salary or hourly wage as of February 15, 2020: \$75,000
- b. Enter the average annual salary or hourly wage between February 15, 2020 and April 26, 2020: **\$60,000**

If 2.b. is equal to or greater than 2.a., skip to Step 3. Otherwise, proceed to 2.c.

c. Enter the average annual salary or hourly wage as of the earlier of December 31, 2020 and the date this application is submitted: **\$75,000**.

If 2.c. is equal to or greater than 2.a., the Salary/Hourly Wage Reduction Safe Harbor has been met – enter zero in the column above box 3 for that employee. Otherwise proceed to Step 3.



<u>Step 3. Determine the Salary Reduction (salaried</u> <u>employee)</u>

a. Multiply the amount entered in 1.b **(\$75,000)** by 0.75: **\$56,250**

b. Subtract the amount entered in 1.a. from 3.a.: \$56,250 - \$50,000 = \$6,250



If the employee is an hourly worker, compute the total dollar amount of the reduction that exceeds 25% as follows:

c. Enter the average number of hours worked per week between January 1, 2020 and March 31, 2020:

d. Multiply the amount entered in 3.b. by the amount entered in 3.c. Multiply this amount by 24 (if Borrower is using a 24-week Covered Period) or 8 (if Borrower is using an 8-week Covered Period):______. Enter this value in the column above box 3 for that employee.

If the employee is a salaried worker, compute the total dollar amount of the reduction that exceeds 25% as follows:

e. Multiply the amount entered in 3.b. by 24 (if Borrower is using a 24-week Covered Period) or 8 (if Borrower is using an 8-week Covered Period): \$6,250 x 24 = \$150,000, divide this amount by 52 = \$2,884.62

Enter this value in the column above box 3 for that employee.



Hourly Employee

Assumptions

- \$25/hourly wage
- 40 hours per week work

Step 1. Determine if pay was reduced more than 25%.

- a. Enter average annual salary or hourly wage during Covered Period or Alternative Payroll Covered Period: **\$16.75/hour**
- b. Enter average annual salary or hourly wage between January 1, 2020 and March 31, 2020: **\$25.00/hour**
- c. Divide the value entered in 1.a. by 1.b: 0.67

If 1.c. is 0.75 or more, enter zero in the column above box 3 for that employee; otherwise proceed to Step 2.



Hourly Employee

Step 2. Determine if the Salary/Hourly Wage Reduction Safe Harbor is met.

- a. Enter the annual salary or hourly wage as of February 15, 2020: \$25.00/hour
- b. Enter the average annual salary or hourly wage between February 15, 2020 and April 26, 2020: **\$16.75/hour**

If 2.b. is equal to or greater than 2.a., skip to Step 3. Otherwise, proceed to 2.c.

c. Enter the average annual salary or hourly wage as of the earlier of December 31, 2020 and the date this application is submitted: **\$16.75**.

If 2.c. is equal to or greater than 2.a., the Salary/Hourly Wage Reduction Safe Harbor has been met – enter zero in the column above box 3 for that employee. Otherwise proceed to Step 3.



Hourly Employee

Step 3. Determine the Salary/Hourly Wage Reduction.

a. Multiply the amount entered in 1.b **\$25/hour** by 0.75: **\$18.75**

b. Subtract the amount entered in 1.a. from 3.a.: **\$18.75 - \$16.75 = \$2.00**



Hourly Wage Example

If the employee is an hourly worker, compute the total dollar amount of the reduction that exceeds 25% as follows:

c. Enter the average number of hours worked per week between January 1, 2020 and March 31, 2020: **40**

d. Multiply the amount entered in 3.b. by the amount entered in 3.c. (2 x 40 = 80) Multiply this amount by 24 (if Borrower is using a 24-week Covered Period): \$1,920 or 8 (if Borrower is using an 8-week Covered Period):\$16.00. Enter this value in the column above box 3 for that employee.

If the employee is a salaried worker, compute the total dollar amount of the reduction that exceeds 25% as follows:

e. Multiply the amount entered in 3.b. by 24 (if Borrower is using a 24-week Covered Period) or 8 (if Borrower is using an 8-week Covered Period): ______, divide this amount by 52.

Enter this value in the column above box 3 for that employee.

\$1,920 is the non-forgiveable amount attributable to the wage reduction



Appeals of PPP Loan Forgiveness Denial

Appeal of Forgiveness Denial

- 8/11/2020 Interim Final Rule published ("Appeals IFR")
- Establishes quasi-judicial administrative review procedure
- Appeals go to SBA Office of Hearings and Appeals ("OHA")
- Not all SBA decisions are reviewable under the Appeals IFR. OHA has jurisdiction to hear appeals involving an SBA determination that finds a borrower:
 - Ineligible for a PPP loan
 - Ineligible for the amount received
 - Used proceeds for ineligible purposes
 - Is ineligible for forgiveness (in whole or part)
- Only the actual borrower has standing to pursue an appeal
- Deadline to file: 30 days after the *earlier of* (a) borrower's receipt of the final SBA loan review decision or (b) notification by the lender of the SBA decision.



Appeal of Forgiveness Denial (cont.)

- A borrower cannot appeal a decision by a lender, only a final decision of the SBA
 - Thus if borrower's lender denies (in full or part) forgiveness, borrow must request SBA review or borrow will be precluded from further appeals or relief.
- An appeal does **not** extend the repayment date.
- If the SBA remits partial payment to the lender, the borrower cannot appeal to OHA
 - Does this mean borrower has no appeal rights for a partially denied forgiveness application?
- Standard of review: Clear error.
- Burden of Proof: Borrower must prove its case by a preponderance of evidence.
- The "judge" need not be an administrative law judge, and it is unclear who will be assigned to hold appeal hearings.



Appeal of Forgiveness Denial: The Petition

The petition initialing the appeal must include:

- 1. The basis for OHA jurisdiction, including, that the appeal is timely.
- 2. A copy of the SBA loan review decision that is being appealed.
- 3. An explanation of why the SBA loan review decision was decided wrongly, together with all factual support, legal arguments, and supporting documents
- 4. The relief being sought
- 5. Required documents to be attached to petition: (a) copies of payroll tax and unemployment tax filing or, if not available, the PPP Loan Forgiveness Application, or an explanation as to why they are not relevant or not available and (b) copies of federal tax returns actually filed with the IRS, if not provided with the PPP Borrower Application Form, or an explanation as to why they are not relevant or not available
- 6. Signed under penalty of perjury
- 7. Address and phone number of borrower and its counsel



Appeal of Forgiveness Denial: Dismissal of Appeal

The Judge may dismiss an appeal if:

- It exceeds OHA jurisdiction
- Appellant lacks standing
- No final decision has been rendered by the SBA
- The petition fails to set forth fact, which if true, would constitute a valid appeal



Appeal of Forgiveness Denial: The Administrative Record

- The appeal is not a "de novo" hearing
- Based on administrative record
- The administrative record is a set of documents that the ALJ will review to determine of the SBA decision was valid
 - The SBA prepares the administrative record
 - The appellant may seek to add documents to the administrative record by *objecting* to the SBA's failure to include such documents
 - The appellant may also object to the SBA's inclusion of documents in the administrative record
 - The ALJ may rule that the administrative record can be supplemented
- Upon "good cause shown" the ALJ may permit submissions, including discovery, beyond the administrative record



Appeal of Forgiveness Denial: The Hearing

- ALJ will generally decide case on the papers, no trial or hearing
- ALJ has discretion to hold argument, or hear witnesses
- After the record is closed, the ALJ will issue a decision, which is considered an *initial decision*
 - The losing party may appeal to the SBA Administrator within 30 days
 - If no appeal is filed, the decision becomes final
 - To exhaust administrative remedies and preserve the right to seek judicial review, the losing party must seek SBA Administrator review. Failure to seek this second administrative review precludes federal court relief.
- Further appeals to U.S. District Court will be subject to procedures governing appeals from administrative agencies



Additional Items

• Only lawyers can represent clients before the SBA.



PPP Related Tax Issues

PPP Tax Issues

- PPFA allows employers to both obtain a PPP loan and defer the employ<u>er</u> portion of withholding taxes through the remainder of 2020
- Borrower's loan and forgiveness applications must be consistent with tax documents
- No fix (yet) for non-deductibility of expenses paid with PPP funds
 - S.3612, Small Business Expense Protection Act, introduced on May 5th has not received any action
 - Several arguments have been raised as to why the expenses are not taxable despite IRS Notice 2020-32
 - If Congress does not act, the issue is sure to be litigated
- On June 19th the IRS issued Notice 2020-50 related to taxpayers who took retirement distributions due to COVID-19



PPP Tax Issues

- IRS released updated FAQs on tax issues related to employment tax deferrals
- Employers can now both obtain a PPP loan and defer the employer portion of withholding taxes, with payments due:
 - 50% by 12/31/2020
 - 50% by 12/31/2021
- The IRS is taking the position that once a PPP loan is forgiven, the employer may no longer defer (FAQ 1, 4)
- The IRS has clarified that the deferral period is March 27 December 31, 2020 (unless the loan is forgiven earlier)
- The IRS will be revising Form 941 and providing guidance on how to properly prepare Q2 2020 941s
- If an employer believes they are entities to refundable tax credits for paid COVID-19 leave, they can still defer



Deferral of Employ<u>er</u> Paid SS Taxes

- Independent contractors/sole proprietors may defer
- If you defer, there will be no estimate tax penalty on the deferred amount



IRS Notice 2020-32

- Despite nothing in the CARES Act, the IRS has issued guidance that expenses paid with PPP loan proceeds (which are to be forgiven) are not deductible as ordinary business expenses.
- IRS Position: Because the taxpayer does not recognize income from receipt of the PPP loan, it should not get a deduction for spending the government's money.
- The IRS opines that under IRC 265 and TR 1.265-1(c), that the PPP funds are "wholly exempt income" and, thus, a Section 165 (or 212) deduction is disallowed.



IRS Notice 2020-32

"No deduction shall be allowed for... Any amount otherwise allowable as a deduction which is allocable to one or more classes of income other than interest (whether or not any amount of income of that class or classes is received or accrued) wholly exempt from the taxes imposed by this subtitle, or any amount otherwise allowable under section 212 (relating to expenses for production of income) which is allocable to interest (whether or not any amount of such interest is received or accrued) wholly exempt from the taxes imposed by this subtitle."

IRC 265(a)(1).



Rev. Rul. 2020-27 (Nov. 19, 2020)

• A taxpayer who is expected to receive future loan forgiveness, cannot deduct expenses paid with PPP funds in 2020

<u>Example</u>

- Business receives and uses \$500,000 of PPP funds to pay covered expenses in 2020 and otherwise complies with the requirements of the PPP
- Business cannot deduct \$500,000 in business expenses in 2020 even if Ioan is not forgiven until 2021

The question the taxpayer must ask is: whether there is a reasonable likelihood of future forgiveness? If "yes" no deduction.



Rev. Proc. 2020-51

Provides safe harbor to allow deduction of 2020 expenses paid with PPP funds, if:

- 1. Taxpayer incurred and paid expenses with PPP funds
- 2. Submitted forgiveness application in 2020
- 3. Later told by lender that forgiveness was denied or the taxpayer decided not to see forgiveness

If safe harbor is met, taxpayer may deduct expenses on 2020 tax return



Why Notice 2020-32 and Rev. Rul. 2020-27 Should be Vacated

Counter arguments:

- Inconsistent with legislative intent. As Sen. Grassley said: "[t]he intent [of the PPP] was to maximize small businesses' ability to maintain liquidity, retain their employees and recover from this health crisis as quickly as possible. This notice [Notice 2020-32] is contrary to that intent."
- No case applies Section 265 in this way. The cases cited by the IRS in the Notice deal with deductibility of expense where expenses were funded with gifts and other oddities.
- The IRS has not applied Section 265 with respect to Section 108 "tax-exempt income".
- Section 265 applies only to "wholly exempt" from Subtitle A. The CARES Act just exempts the forgiveness of PPP loans from the COD income rules.
- The Notice is sub-regulatory guidance. It is not subject to deference. CCM-2016-006 (Sept. 17, 2019) ("Chief Counsel attorneys representing the IRS before the U.S. Tax Court will not argue for deference under Auer or Chevron to positions taken only in subregulatory guidance.")



Executive Order Deferring Payroll Taxes

- Issued August 8, 2020
- Directs Treasury Secretary to defer collecting social security taxes on bi-weekly "wages or compensation" of less than \$4000
- Deferred without penalties or interest
- Treasury Secretary shall explore forgiveness
- IRS/Treasury has not released any implementing guidance
- Not clear if this is mandatory



Executive Order Deferring Payroll Taxes

August 13, 2020 AICPA Request for Guidance

AICPA has recommended that the Government clarify the Executive Order as follows:

- Employee must request deferral in writing
- Defining an "eligible employee" as an employee with gross wages of less than \$4,000 (or equivalent amount depending on the employer's pay period) per biweekly period;
- Provide a model notice concerning the deferral and election;
- Explaining whether the eligibility amount is a cliff or applicable to all wages under the threshold.
- The \$4,000 limit should apply separately to each employer of an employee;
- Provide notice that it is the responsibility of the employee and not the employer to pay the deferred payroll taxes;
- Stating a payment due date(s) for the deferred taxes and a mechanism for employees to pay the deferred taxes.



Early Withdrawal from Qualified Plans (Notice 2020-50 (Jun. 22, 2020))

- Allows "qualified individuals" to avoid 10% penalty on early withdrawals (or certain loans) from qualified plans taken during 2020
- Permits employers to implement rules to facilitate early distributions/loans
 - Not required
- Definition of "qualified individual":
 - Diagnosed with COVID-19
 - Spouse or dependent is diagnosed with COVID-19
 - Experienced adverse financial consequences due to (a) being quarantined, (b) unable to work due to lack of childcare, (c) lost job or hours, (d) job rescinded, (e) adverse financial consequences of spouse or family member who share's individual's personal residence



Don't Commit Fraud

The government is aggressively prosecuting misuse of PPP funds!

- Don't by a Lamborghini (at least 4 prosecutions involve Lamborghini), or Range Rovers, Mercedes, etc.
- Can't pay for your kid's college
- No creating false companies
- Can't make up the existence of employees
- No buying racing boats and gambling
- No buying crypto
- Can't pay off your home mortgage
- No paying off student loans
- Can't use for luxury (or even run of the mill) vacations



One of my favorites

'Love & Hip Hop: Atlanta' star Maurice Fayne charged with misusing coronavirus relief funds

-USA Today, May 14, 2020

- Claimed he had 107 employees
- Submitted forged bank statements.
- Spent money on:
 - Rolex Presidential watch
 - 5.73 carat diamond ring
 - Paid \$50,000 for restitution in a previous fraud case, \$40,000 in back child support, \$139,000 to lease a Rolls Royce
 - \$230,000 to co-conspirators who had helped him run a previous Ponzi scheme.



Special Rules for Loans in Excess of \$2 million

Overview

- The SBA will conduct some auditing of all loans over \$2 million
- Borrowers must complete Form 3509 Paycheck
 Protection Program Loan Necessity Questionnaire
- NFPs must complete a similar form (Form 3510)
- ~30,000 PPP loans are over \$2 million
- Lenders are not required to review the Form 3509
- Purpose is to confirm that the funds were necessary
- Open issue: What will SBA do with these?



Form 3509

- Evaluation of compliance with "good faith" requirement
- Must be completed by the borrower and any affiliate that received PPP funds
- Failure to comply will result in the loan being deemed ineligible
- Questions relate to:
 - Operations of business
 - Liquidity and cash flow
 - Access to cash and capital
- Supporting documentation must be provided



Prospective Legislation





